











Marsh Credit Plus

An enhanced credit insurance proposition for small to medium-size enterprises.

Any supplier of goods or services that trades on open credit terms and has an annual turnover of up to £15 million can benefit from a Marsh Credit Plus policy.

Marsh Credit Plus is a Marsh placement facility that aims to deliver pricing which is more competitive than others available in the market. In addition, Marsh Credit Plus includes the following features and advantages:

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|  | Fixed annual premium, with flexible payment of premium (monthly or quarterly instalments). |  | Full policy briefing and day-to-day service support provided by Marsh. |
|  | Inclusive collections at no extra cost. |  | Thirty days 'contractual' grace/notice period on credit limit reductions and cancellations as standard. |
|  | Reduced claims administration and waiting times. |  | Three months of binding orders cover as standard. |
|  | £10,000 discretionary credit limit as standard. |  | Various endorsements can be added as required, including work in progress, advertising, and/or contracting. |
|  | Political risk cover included on all export markets. | | |
|  | Easily manage your credit limits and claims via access to the underwriters online portal. | | |



Marsh Credit Plus – “bad debt” protection for SME business

The risk of non-payment can be significant for companies trading on open credit terms. You can mitigate this risk to your business by purchasing credit insurance.

Marsh's Credit Plus solution has been specifically designed to protect small to medium-size companies, with insurable sales up to £15 million, against non-payment of trade debt. It can cover any business dealing on credit terms, whether you are supplying goods, providing services, or operating in a contracting environment.

What are the benefits of credit insurance?

Policyholders can benefit from utilising Marsh Credit Plus business intelligence and insurance protection, giving you confidence to expand your sales to new and existing customers and markets. It can also enable you to sell on open account terms, which can be a competitive advantage when exporting to overseas markets.

- It supports growth from expanded sales and when trading in new markets.
- You may be able to access improved working capital finance using the security of the policy.
- It provides a safety net to trade with existing and new customers/markets.
- Risk is transferred to your insurer.
- You get peace of mind when trading on credit terms.
- There is all-inclusive debt collection support. This ensures that debts are paid, without causing you substantial time and effort.

Our insurers

Marsh Credit Plus is underwritten by Coface and QBE, world leaders in credit insurance and rated AA- and A+ by Fitch.



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Contact us



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Or email us at

SMETradeCredit@marsh.com

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